

# BEST B. E. T.S (BASIC ESSENTIAL TIPS) FOR NEW TRAINERS (AND OLD)

## Introductions Trainers/Facilitators

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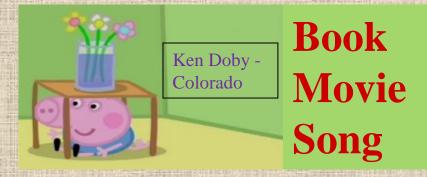
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#### CHAT



Use
Chat to
enter
What
State or
Country
are you
from?

### POII

### WHO DO WE HAVE WITH US TODAY?

- Adult Protective Services
- Criminal Justice Professionals (Law Enforcement, DA, Judges)
- Health Care Professionals(Home Health, Hospitals, etc)
- Domestic Violence & Sexual Assault Professionals
- Professionals and Volunteers in the Aging Services Network

### POII

### **How Much Training do you do?**

- I am a full time trainer/curriculum developer.
- I train part-time but have other duties as well.
- I training is only a small portion of what I do.
- I don't train at all but am interested in doing so
- I'm only in this workshop because Laurie & Paul are a lot of fun

## Objectives

### Participants will:

- participate in some Transfer of Learning exercises.
- learn a few basics of adult learning theory to help them in future training development.
- be provided 3 adult learning techniques for setting up the learning environment.
- engage in and learn, fun activities for giving the brain a break.
- have the opportunity to share Tips from their trainings.

I do, you watch I do, you help You do, I help You do, I watch

## Topics

## You Train?

Put in Chat a topic you train

### **OPENERS & CLOSERS**



**CHAT** 

**Handout #1** 

### License to Learn



### License to Learn



### SUPER HERO



# What do Training Programs Look Like?

Structured

Strict Timeline

Supervisor as Trainer

Established Curriculum

Nonstructured

No Timeline

Peer-to-Peer Training

Eclectic Approach

## Participants Types

- Vacationers
- Students
- Prisoners

### Write your answer(s) into the chat box



"Are there any of these qualities that those we provide training for, want to see in us?

# Professional Trainer or SME (Subject Matter Expert)

Which one are you?

### Take Breaks

- Take them often
- Empower the participants
- Use soft non stressful music during breaks

## Mini Mental Breaks

# WUZZIES

## Adult Learning Theory101

Unconscious

Incompetent

**Conscious** 

Incompetent

Conscious

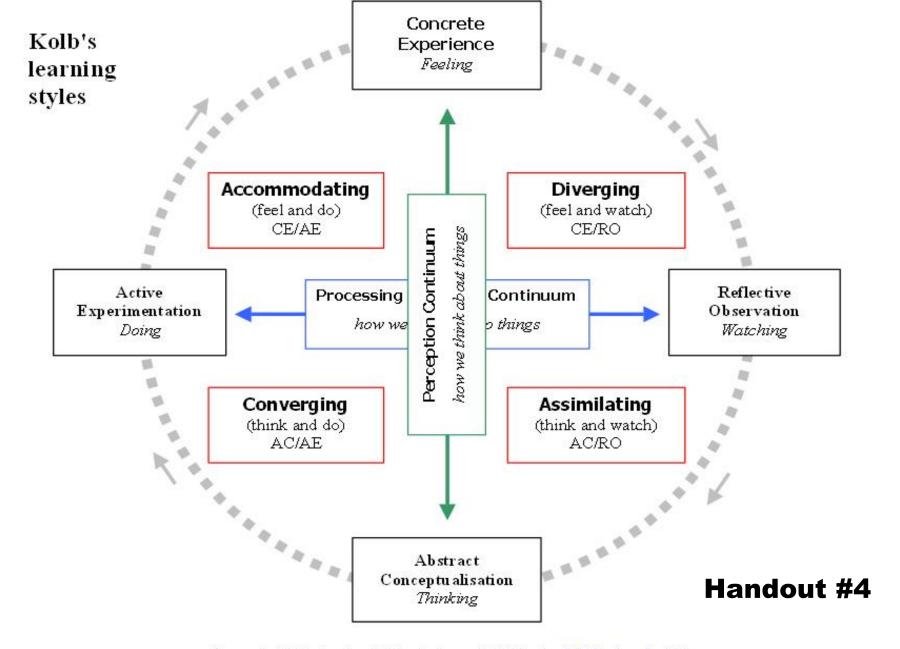
Competent

Unconscious

Competent

# I hear and I forget I see and I remember I do and I understand

Buddhist quote



© corrept david kolb, adaptation and design alan chapman 2005-06, based on Kolb's learning styles, 1984.

Not to be sold or published. More free online training resources are at www.businessballs.com. Sole risk with user.

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### Characteristics of Each Style

#### **Accommodating** -

Getting Things Done Leading Taking Risks Initiating Being Adaptable Being Practical

#### **Diverging** -

Being Imaginative
Understanding People
Recognizing Problems,
Brainstorming
Being open-minded

#### **Converging** -

Solving problems
Making Decisions
Reasoning
Defining Problems
Being Logical

#### **Assimilating** -

Planning
Creating Models
Defining Problems
Developing Theories
Being Patient

## Principles of Adult Education

- Adults are
  - goal-oriented
  - Problem centered
  - Relevancy
  - Need to be engaged
  - Choose to learn

# The Adult Learning Theory Andragogy of Malcolm Knowles

□ KNOWLES' 5 ASSUMPTIONS OF ADULT LEARNERS

□ KNOWLES' 4 PRINCIPLES OF ANDRAGOGY

**Handout #5** 

# Barriers to Adult Learning

- Fear of making mistakes
- Non-relevant materials
- Lack of participation
- Fear of change
- Formal atmosphere



## Different Learning Styles



• Visual





Kinesthetic

**Handout #6** 

## What Kind of <u>Training</u> Method

Matches the Different Learning Styles

?

Auditory
Visual
Kinesthetic

Handout #7

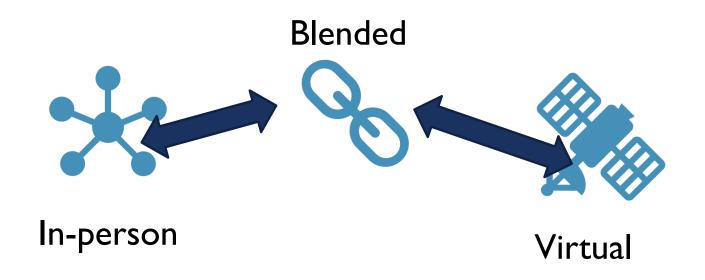
### ANALOG VS DIGITAL

# E-learning vs Instructor Led Classroom

### THE VIRTUAL WORLD OF TRAINING

- THE VIRTUAL WORLD
  - Virtual Classrooms (ZOOM)
  - Webinars
  - E-learning Modules

### THE BEST OF BOTH WORLDS – BLENDED LEARNING

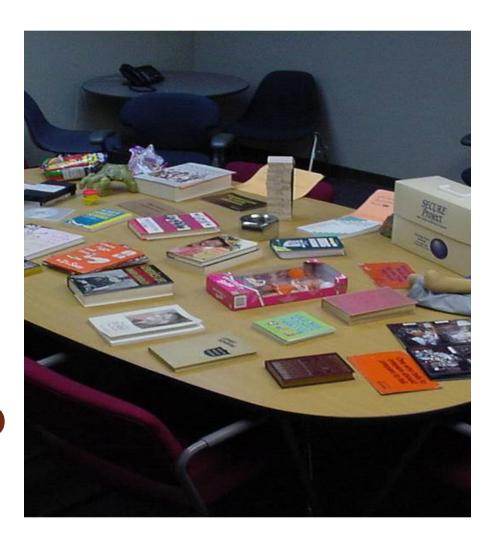


## Setting the Tone

- > Use color for mental stimulus
  - >Parachute Cloth
  - >Posters with Key Learning
    Points
  - >Props

### **PROPS**

The more creative the better but they should always help to make a point.





## Setting the Mood

- Check out your equipment!
- Rounds or Classroom
- Participants need and want copies of your presentation

## Questions Everyone wants to know!

- Road Map
- Agenda

Start Times

**Breaks and Lunch** 

**End Times** 

Bathrooms/smoking

Bob Pike

Phones

# Did we mention "Take Breaks"?

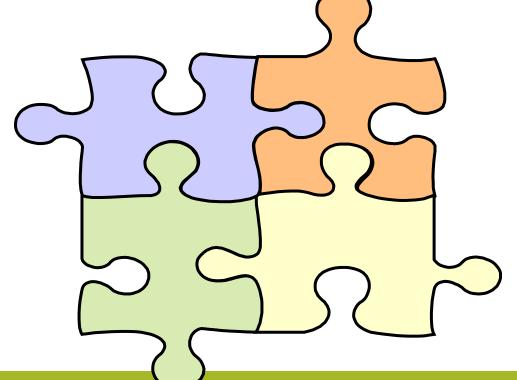
# Mini Mental Breaks

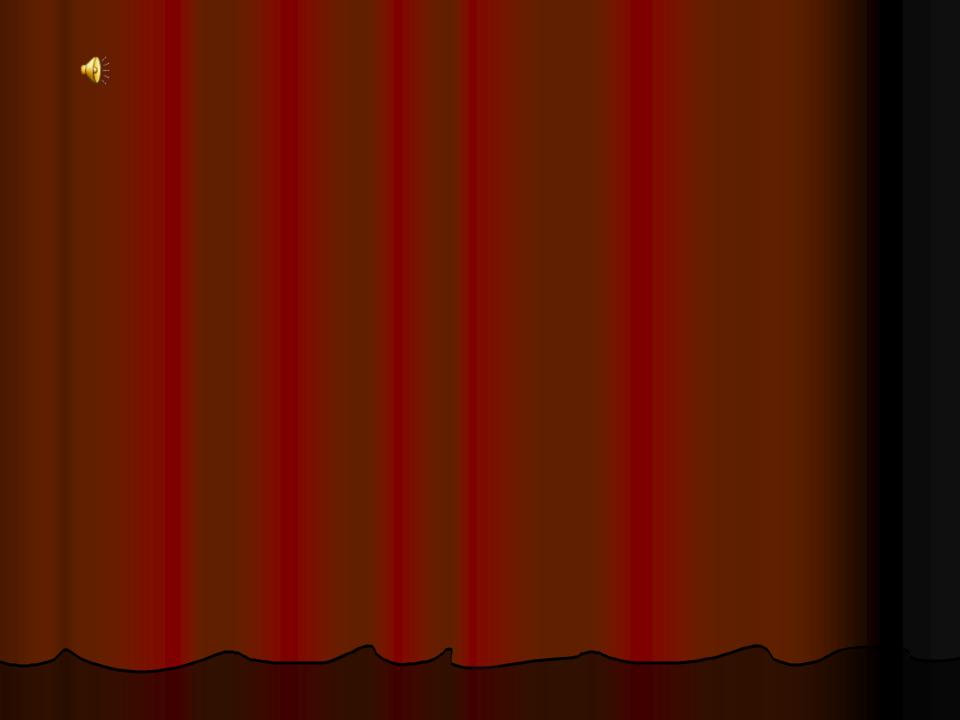
• Music Trivia

**CHAT** 

## Mini Mental Breaks

Using Movies for Breaks





# Videos and Video Clips

- Purpose:
  - topic focused
  - Reiterate training point

- Length
- interactive exercise

# Story Telling

- Relevant
- **■**Short
- Impactful
- Interesting
- Anchor

#### Undue Influence

"TARGETING"

Superman Returns

Play Video 2Min 33Sec

#### **Emotional Vocabulary**

Low Intensity High Intensity Fear **Afraid Apprehensive** Desperate Concerned **Alarmed** Overwhelmed Tense **Anxious** Panicky Fearful Scared **Tight Terrified** Uneasy Frightened Sadness Apathetic Abandoned Crushed **Bored** Discouraged Depressed Distressed Disappointed Despairing Discontented Drained Helpless Mixed up Hurt Humiliated Miserable Resigned Lonely Unsure Overwhelmed Lost Unhappy Sad **Tortured** 



- Listen to the vulnerable adult.
- Write a statement reflecting his emotion.



## Clip #1



**CHAT** 

"So the first thing I knew, I got cracked. I got a black eye. He knocked me on the floor. (From Norman Jr.?) From Norman Jr. I could have signed a complaint then but the thing was, if I signed a complaint I was afraid that when I go home, they are gonna beat me up.

> "Elder Abuse: Five Case Studies", Terra Nova Films

Play Video 17 Sec



# Video Clip #3



**CHAT** 

"If I go back, it will last so long. And then, something will happen again. And maybe they'll kill me one of these days. I couldn't say but you never know. I don't want to see them put in jail. Let 'em go home with my wife and that's it. I'll never go see them no more."

> "Elder Abuse: Five Case Studies", Terra Nova Films

Play Video 27 Sec



#### Video Clip #5

**CHAT** 

"It's not like being with your wife and two sons. I don't like to go. I'd rather stay with them until the day I pass away."



"Elder Abuse: Five Case Studies", Terra Nova Films Play Video 19Sec

# Verbal/Emotional Abuse Dynamics

## "Golden Years"

Play Video 5Min 51Sec

☐ Goldpitt Productions-1994

# Humor to help relate a topic

Legal Training



Play Video 1Min 40Sec

# Managing Testing

- Classroom Performance System electronic testing
- Consistency in test development
  - Scoring
  - Pre and post tests
  - Evaluation of trainer
    - Were objectives assimilated by participants

CHAT & or Raise Hand

# Reflection

Skills

- Tips
- Techniques

No budget suggestions

#### Last Thoughts

- Don't get defensive... if the audience brings up problems, tell them you'll check it out then do it!
- If you're uncomfortable, rehearse with someone who can give you feedback.
- Stick to your time frames its much easier to talk too long than it is to be too brief. That's why practicing your presentation is important.
- LOOK THE PART! Dress up in something that is comfortable and appropriate!
- Avoid repetitive hand gestures or body movements if you can...
  they're more likely to occur if you're uncomfortable. This includes verbal ticks as well. Ie: OK, umm, aah,
- Take more information than you need. An extra exercise related to the subject matter. A copy of the law and policy plus the Q&A

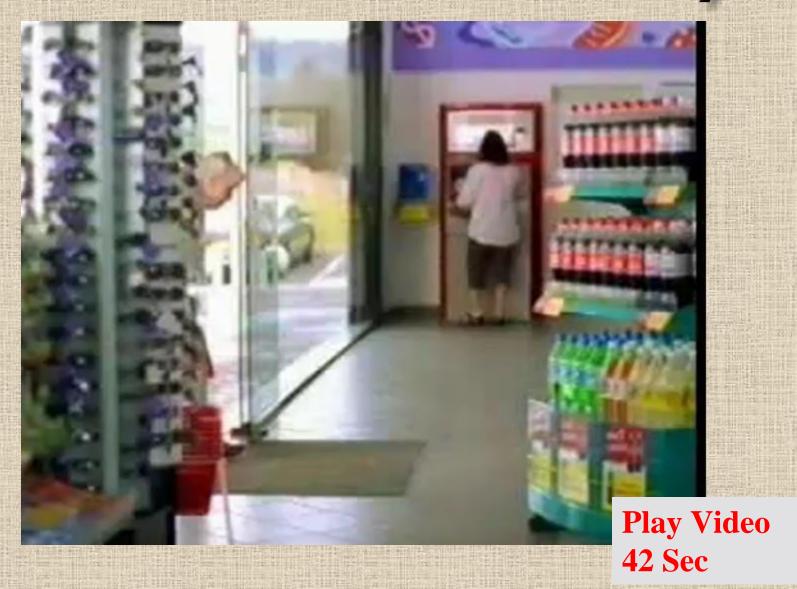
### A Few Last Thoughts

- Outline your ideas, don't try to script your presentation. Adults....We do not like being read to!
- You need to have a beginning, middle and end to your presentation:
  - Tell 'em what you're gonna tell 'em
  - Tell 'em
  - Then tell 'em what you told 'em!
- Maintain eye contact
- SMILE!

# ■Have FUN!!!!!

I do, you watch I do, you help You do, I help You do, I watch

# Don't Get in a Hurry



# What's One thing you can take away from this workshop and use "tomorrow"?

# Questions? Here's how you can reach us

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# Mahalo!!!

From Laurie and Paul



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#### Videos

- □ "Golden Years" -□ Goldpitt Productions-1994
- □ "Elder Abuse- 5 Case Studies"□ Terra Nova
- □ "Superman Returns" (clip)
- Caltex commercial (w Charles Bud Tingwell)[2000]
- □ "My Cousin Vinny" [1992](clip)