National Guidelines for Financial Institutions: Working together to Protect Older Persons from Financial Abuse

Joe Snyder

Public Policy Committee Chair, NAPSA

Ronald C. Long

Head of Elder Client Initiatives Center of Excellence, Wells Fargo

Kathleen Quinn

President, Board of Directors NAPSA

December 13, 2019

1

History of Elder Abuse Legislation - Federal

Federal Response:

- 1978 First Hearings
- 1981 Reports from Congress
- 1985 More Hearings
- 1990 Reports from Congress
- 2002 Elder Justice Act introduced
- 2010 Elder Justice Act passed
- 2018 Senior \$afe Act



2

History of Elder Abuse Legislation - Federal

Federal Response:

- Three GAO (Government Accountability Office) studies
- 2012 First APS Resource Center
- 2013 NAMRS (National Adult Maltreatment Reporting System)
- 2014 Office of Elder Justice and APS

3

3

History of Elder Abuse Regulation – Financial Industry

- 2007 FINRA (Financial Industry Regulatory Authority) Notice 07-43
- 2011 FinCEN (Financial Crimes Enforcement Network) SAR (Suspicious Activity Report) added checkbox for elder financial exploitation
- 2013 CFPB (Consumer Financial Protection Bureau) and 7 other federal regulators interagency guidance
- 2016 NASAA (North American Securities Administrators Association)
 Model Act to Protect Vulnerable Adults from Financial Exploitation
- 2017 CFPB, FinCEN and Treasury Joint Memorandum
- 2017 FINRA Senior Exploitation Rule 2165 / Rule 4512 (TCP)

4

Examples of Industry Collaboration

- 2003 2007 PCA/Wachovia
 - 3000 cases investigated
 - \$62.5MM in assets protected
 - No lawsuits
- 2018 Wells Fargo Stuc
 - Surveyed older adults/c



5

5

NAPSA/PCA Steering Committee

National Guidelines for Financial Institutions*

Purpose:

- To protect the assets and well-being of vulnerable adult victims of financial abuse by:
 - Providing a nationally available, standardized form for APS to request client financial records when investigating financial exploitation.
 - Encouraging financial institutions to promptly provide client records to APS in conformance with state and federal privacy laws.

^{*}Funding provided by The Huguette Clark Family Fund for Protection of Elders

NAPSA/PCA Steering Committee

National Guidelines for Financial Institutions

History:

- In 2016, a form for use with banks/credit unions was developed and distributed.
 - Steering Committee:
 - Robert Anderson, Florida Department of Children & Families
 - Dana Goldberg, SeniorLAW Center
 - Judith Kozlowski, Administration for Community Living
 - Alan Lawitz, New York State Office of Children and Family Services
 - Ron Long, Wells Fargo Advisors
 - Chuck Silverman, Beneficial Bank
 - Jennifer Spoeri, Philadelphia Corporation for the Aging
 - Nancy Warren, North Carolina Dept. of Health & Human Services

NAPSA/PCA Steering Committee

National Guidelines for Financial Institutions

History (cont'd):

- In 2019, the form was both streamlined and expanded to include securities firms as well as Banks/CUs.
 - **Steering Committee:**
 - Joe Snyder (Chair)
 - Kathleen Quinn (Assistant), President, National Adult Protective Services Association Nancy Heffner, Lincoln Investment Planning, LLC
 - Carrie Chelko, Maureen Mattson, Kathleen Mongan, Lincoln Financial Group
 - Aisling Murphy, Brad Keely, The Vanguard Group, Inc. Ronald C. Long, Wells Fargo Advisors Jennifer Spoeri, Philadelphia Corporation for Aging
- Once published, will encourage adoption by all financial institutions.
- Establish local relationships.

THIS IS A *SAMPLE* FORM (2 pages to be printed front and back)

APS AGENCY LETTERHEAD OFFICIAL REQUEST FOR CUSTOMER RECORDS

OFFICIAL REQUEST FOR CUSTOM	ER RECORDS
Pursuant to Gramm-Leach-Bliley Act (GLBA)(15U.S.C.§6802(e)(8 and State Law); and 15U.S.C. §6802(e)(3)(B))
I,, an Adult Protect	ive Services (APS) Investigator
operating under the laws of the, am cor	ducting an authorized
investigation of alleged financial exploitation of an older person (vulne	erable/dependent adult).
I hereby request records, to be sent securely, for all accounts relating	g to [Full Name].
[Social Security #], [Date of Birth], account owner, account number	or other unique identifier, for the
period of:	
Statements for ALL accounts, including but not limited to market, certificates of deposit, investments, insurance, l	
Copies of all deposits and withdrawals from the account limited to, checks [front and back] and any offsets, ACHs securities/certificates	
	9

C

	closing documentation, including but not limited to, or all accounts, including view/read only accounts,	
insurance applications, documents and signal	, Trusted Contact(s),¹ all Power of Attorney ture cards	
Statements for any loa of any cash advances	ans, lines of credit, credit cards, pledged assets an	d copies
Other (if not included	in the above):	
To facilitate a timely investigation	on, please provide these records on or before	
Signature Printed Name	Phone Email	
·		
Printed Name	Email	

Common reasons why <u>Financial Institutions</u> may not wish to cooperate

Privacy Concerns

- <u>Objection</u>: Gramm-Leach-Bliley Act of 2000 ("GLBA") mandated consumer privacy regulations to take effect July 1, 2001.
- <u>Response</u>: In 2013, eight federal regulatory agencies issued guidance that reporting suspected elder financial abuse did not violate privacy provisions of GLBA.
 - A financial institution may disclose nonpublic personal information to protect against or prevent actual or potential fraud, unauthorized transactions, claims, or other liability.

11

Common reasons why <u>Financial Institutions</u> may not wish to cooperate

Potential Liability*

- Objection: We'll be sued
- Response:
 - Senior Safe Act provides safe harbor if the financial institution has provided training to staff on how to handle suspected financial exploitation.
 - FINRA Rule 2165 provides safe harbor from certain other FINRA rules.
 - Many State regulations provide immunity provisions.

^{*}Should not be considered legal advice.

Common reasons why <u>APS</u> may not wish to cooperate

Potential Liability

- Objection: We cannot share confidential investigation
- Response:
 - Certain state laws may prohibit sharing of some information; however, cooperation exists and there may be ways to still accomplish the goal. Form partnerships, task forces, coalitions, joint initiatives, etc. to break down barriers and to help fight elder abuse.

1

13

Collaboration with Others

The more we work together, the better we can help combat this growing problem!

- ✓ Social workers
- ✓ Healthcare workers
- ✓ Care administrators
- ✓ Law enforcement
- ✓ Friends/family



..

